

Dear Participant for the Vis Moot Try-out:

Hello from the 26th Vis Team! We have prepared for you some solid arguments, on why you should sign up for this try-out and become a member of our 27th Vis Team. In light of the fundamental principles entrenched in the competition law, we won't be making comparison between this Moot Team and others. So, sit back and relax, imagine a gentle voice reading this letter to you, then you will know it in your heart that you have to sign up.

First, why should you sign up for the try-out? Apart from the apparent reason that it's the first step towards making the team, the action itself is courageous and mind-expending. If you have zero experience in moot before, it's admirable that you sign up for this try-out, for it's never easy to step out of your comfort-zone and embrace the unknown. Most of us had never done moot before Vis, it was a bold move looking back at it, so yes of course we understand the nerve or potential insecurity you might be feeling. But we are not going to ask you to take it easy, or stop worrying about it, because that wouldn't be right. This feeling you have right now, is probably the most valuable one during your entire moot experience. It's even more important than the sense of achievement when you actually win something, for the latter is never sweet without the former. Just feel it, embrace it, and march with it.

Second, let's talk more about the apparent reason and its implications. Making the team means you will receive intense training, connect with the enormous Vis Moot community, prepare for practicing law and access other wonderful opportunities. The training we prepare for you will take you one or multiple steps towards using English as working language. Piles of commentaries, articles, case laws will give you a hard time even you have acquired a certain level of proficiency in the English language. Painful and stressful as it may sound, you are not alone in this fight. Your coach and other help we enlist will guide you through it. Once you are prepared, with a bit nudge from luck, you will be given the opportunity to argue in front of named partners of law firms around the world, or if you are really lucky (or unlucky, depends on how well-prepared you are), even in front of the authors you just quote. Events held by MAA (Moot Alumni Association) will give you access to these big names in the industry, a conference addressed by those people may profoundly change your life. More appealingly, is the idea of community. A past mootie talked about the time a terrorist attack happened in Brussel Airport when Vis Moot was held in Vienna. He said people from all over the world stayed together through the dark time, talking to each other, instead of talking about each other. See one of the greatest purposes of Vis Moot is to bring people and jurisdiction together, through its promotion of uniformed international sales law. Vis Moot has definitely lived up to its noble cause. More practically speaking, we understand the moot only simulates the real-life arbitration, but it nevertheless can train you and lift you to reach or even go beyond the threshold of entering this industry, so do sign up and become part of something great!

Now if you decide to sign up for the try-out, please confirm your participation by sending us an email entitled "name + class + cell phone number". You are expected to send the following documents to ica_moot@126.com before **16 September 22:00:**

- **A personal resume (CV)**

Please fill in the resume form we have prepared for you. Please send as PDF, and name it as: "name + class + cell phone number". In terms of content, it should be able to reflect your skills, including but not limited to, English legal writing, reading and speaking; past moot experience etc.

- **Certificates or other documents confirming the experience in resume (optional)**

Please send as PDF/JPG/JPEG.

- **Short essay on one or multiple question(s) we prepared in the case summary**

The first two questions are the procedure issues of the Problem, and the other are the substantive issues. Please choose one party (either as Claimant or Respondent) as your client, and write two questions regarding the procedural issue and substantive issue respectively. We know some of you can find this year's memos online, but please refrain from including more than the format of the memos. You will be tested on your knowledge to this case, you don't want to be caught submitting an award-winning essay but arguing as if you have no clue what this case is about. We do value integrity and honesty. But if you have a justifiable cause giving you trouble to satisfy the aforesaid requirements or the deadline below, do raise it to us. We hate to lose a talent. Exception will be granted with due consideration.

Strong preference¹ will be given to those who has:

- **strong interest or past experience in International Commercial Law;**
- **strong interest or past experience in International Arbitration Rules;**
- **strong interest or past experience in Comparative Contract Law;**
- **great skill in English language, can write, read and speak in English;**
- **commitment to Vis Moot;**
- **good team work capability.**

At the very end of this letter, we will end with the last bullet-point, namely the team work capacity. Note that once you are part of a team, you fight as this team not for this team. Therefore, it's essential to find the sense of belonging, and there's no better way than all of you taking a leap of faith, and show your strong commitment. We are sure with our joint commitment, we will accomplish great things together. If you have any question regarding this try-out, please send us an email at ica_moot@126.com. Looking forward to hear from you!

Sincerely,
26th Vis Moot Team

¹ For those who have had the opportunity to try moot before, note that your past experience will make you a more preferable choice only if it substantially improves your performance comparing to the fresh participants'.